



KONGU ARTS AND SCIENCE COLLEGE

(An Autonomous Institution, Affiliated to Bharathiar University, Coimbatore)

ERODE – 638 107

DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

**17VBBEI – EXPORT AND IMPORT MANAGEMENT
REPORT**

Name of the Value Added Course	EXPORT AND IMPORT MANAGEMENT
Course code	17VBBEI
Course Coordinator	Ms. KALAMANI C Assistant Professor, Business Administration (CA)
Date	Starting Date: 10.07.2017 Ending Date: 25.09.2017
Duration of the Course	40 Hours
Total participants Enrolled	71
Successfully Completed	71
Type of Assessment	Objective and Descriptive
Course Outcome	On Completion of this course the students will be able to * Learn the Functions of Export and Import Management. * Demonstrate the understanding of legal aspects of Export and Import trade. * Learn the Export and Import Financing * Acquire knowledge in export promotion. * Understanding of Export and Import procedures and documentations.
Outcome Attainment	05 out of 71 Students scored above 60% of Marks
Feedback Question Analysis – Questions Asked	
Q. No.	Parameters
Q1	The course was in line with my expectations
Q2	General content of the Course
Q3	The course provided additional knowledge and skill
Q4	Well-designed Practical sessions
Q5	Schedule of the classes and other relevant details have been informed promptly
Q6	Course materials provided were useful
Q7	Provides scope for self-employment and fulfills the Industrial needs



Dr. N. RAMAN
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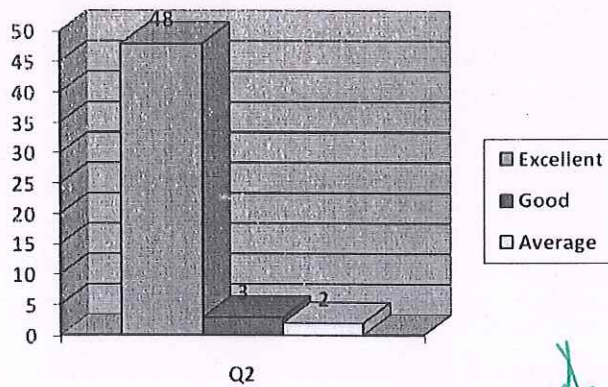
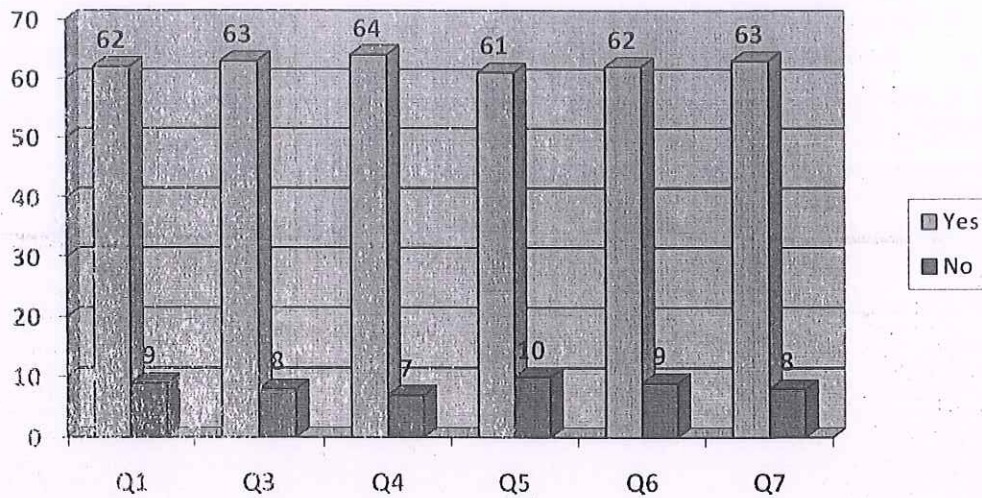


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FEEDBACK ANALYSIS



[Signature]
Dr. N. RAMAN
PRINCIPAL,

KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
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[Signature]
Course Coordinator

[Signature]
HOD/BBA(CA)

[Signature]
Principal

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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

VALUE ADDED COURSE – PROPOSAL

Date: 21.02.2017

Submitted to the Principal

We are planning to conduct a Value Added Course titled “17VBBEI - EXPORT AND IMPORT MANAGEMENT” for all Department Students. The course will be benefitting the students for their career and placement activities. We kindly request you to grant permission for conducting the same.

COURSE DETAILS:

Name of the Course	17VBBEI – Export and Import Management. (Paper I: Functions of Export and Import; Paper II: Export & Import Procedures & Documentation)	
Duration of the Course	40 Hours	
Conducting Department	Business Administration (CA)	
Course Coordinator(s)	Ms. KALAMANI .C Assistant Professor, Business Administration with (CA)	
Assessment Type (Total : 100 Marks)	Section A Answer All Questions Objective Questions (25 x 1=25 Marks)	Section B Answer All Questions Either or Type (5 x 15 =75 Marks)

OUTCOMES:

On Completion of this course the students will be able to

- Learn the Functions of Export and Import Management.
- Demonstrate the understanding of legal aspects of Export and Import trade.
- Learn the Export and Import Financing
- Acquire knowledge in export promotion.
- Understanding of Export and Import procedures and documentations.

C. Chand
Course Coordinator

m.v.m
HOD/ Business Administration (CA)

d
Principal

d
Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107.

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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

VALUE ADDED COURSE – CIRCULAR

Date: 12.06.2017

Ref. No.: KASC-AE/BBA(CA)/VAC/2017-18/01

It is informed that Value Added Course on “17VBBI - EXPORT AND IMPORT MANAGEMENT” will be conducted from 10.07.2017 (Monday). Registration will be on First-Come First-Serve basis. Students are asked to enroll your names for the above mentioned course in the following link.

III Year	II Year	I Year
Counseling Date	Counseling Date	Counseling Date
19.06.2017(FN)	19.06.2017(AN)	28.06.2017

HoDs and respective Department Staff Members are instructed to follow-up the same. Your whole hearted co-operation is needed to conduct the sessions in a gentle manner.

Total instruction Hours : 40 Hours
Course Coordinator : Ms. KALAMANI C
Asst. Prof/Business Administration (CA)
Mail-id : bbacakongu@gmail.com

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HOD/ BBA(CA)
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(AUTONOMOUS)
ERODE - 638 107
Copy to: All Department Notice Board

[Signature]
PRINCIPAL
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107.



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Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107.

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KASC ACADEMY OF EXCELLENCE

Academic Year 2017-2018

VALUE ADDED COURSE ON EXPORT AND IMPORT MANAGEMENT



COURSE DURATION

Theory - 40 Hours

FOR WHOM

All the UG Students

Organised By

DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

COURSE CONTENT

- Globalization
- Legal aspects of Export and Import Trade
- Export and Import- Financing
- Institutional aids for Export financing
- Export and Import System
- Export Pricing
- Export Promotion Council
- Export Promotion
- Export Procedures
- Export and Import Documentations

COURSE OUTCOMES

Students will be able to

- Learn the Functions of Export and Import Management.
- Demonstrate the understanding of legal aspects of Export and Import trade.
- Learn the Export and Import Financing
- Acquire knowledge in export promotion. Understanding of Export and Import procedures and documentations.

COORDINATOR

Ms. KALAMANI C
Assistant Professor
Business Administration (CA)



Dr. N. RAMAN
PRINCIPAL,
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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

VALUE ADDED COURSE – SYLLABUS

17VBBI - EXPORT AND IMPORT MANAGEMENT

PAPER I – FUNCTIONS OF EXPORT AND IMPORT

Course Objective: On successful completion of this course, the students should have understood

- Principles, Functions and Role of Export and Import
- Laws, Terms and Conditions of Export Finance
- Export Promotion Councils, Zones and Service Institutions

UNIT I	4 Hours	
Globalization - Meaning - Importance - Definition - Scope - Functions of Export & Import Management - Role of Export and Import in Economic Development.		
UNIT II	4 Hours	
Legal aspects of Export and Import Trade - International Laws and Indian Laws -Export and Import (EXIM) Policy- Law relating to Packing, Pricing, Advertising and Physical Distribution.		
UNIT III	4 Hours	
Export and Import- Financing - Methods and Sources of Export Finance Terms of Payments for Export - Letter of Credit & Documentary Credit in Export & Import.		
UNIT IV	4 Hours	
Institutional aids for Export financing (RBI, Exim bank, ECGC and Commercial banks).		
UNIT V	4 Hours	
Export and Import System -E Commerce - B2B, B2C, B2E, C2B, C2C, B2G Concepts and Technology.		
Total Hours		20 Hours

Reference Books

1. TAS Balagopal - Export Management.
2. Export - Import Finance & Letter of Credit - Parasram - 2003 Edition.
3. Essentials of Export Marketing - S.A. CHUNAWALLA.
4. International Business- Justin Paul - Second Edition - Prentice Hall India.

Course Outcome: On Completion of this course the students will be able to

- Learn the Functions of Export and Import Management.
- Demonstrate the understanding of legal aspects of Export and Import trade.
- Gain the knowledge of Export and Import Financing
- Understand the various Institutions financial aids for Exporting.
- Acquire knowledge in Export and Import system.



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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

VALUE ADDED COURSE – SYLLABUS

17VBBEI – EXPORT AND IMPORT MANAGEMENT

PAPER II – EXPORT & IMPORT PROCEDURES & DOCUMENTATION

Course Objective: On successful completion of this course, the students should have understood Export Procedures and Documentation.

UNIT I		4 Hours
Export Pricing - Export Packaging - Export Marking - Labeling - Physical distribution in Export - INCOTERMS.		
UNIT II		4 Hours
Export Promotion Council (EPC) - Functions of Councils - Commodity Boards - Service Institutions.		
UNIT III		4 Hours
Export Promotion - Importance - Export Promotion Measures - Export Oriented Units (EOU) and Export Processing Zones (EPZ).		
UNIT IV		4 Hours
Export Procedures - IEC code - Steps for Exporting - Pre-shipment Inspection and Quality control.		
UNIT V		4 Hours
Export and Import Documentations - Formats - Guidelines for preparing - Documentation - Master Documents and Commercial Documents.		
Total Hours		20 Hours

Reference Books

1. TAS Balagopal - Export Management.
2. Export - Import Finance & Letter of Credit - Parasram - 2003 Edition.
3. Essentials of Export Marketing - S.A. CHUNAWALLA.
4. International Business- Justin Paul - Second Edition - Prentice Hall India.

Course Outcome: On Completion of this course the students will be able to

- Understand the export pricing and packaging.
- Learn the export promotion council.
- Acquire knowledge in export promotion.
- Gain the knowledge of Export and Import procedures
- Demonstrate the understanding of Export and Import documentations.



Dr.
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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

ACADEMIC YEAR: 2017- 2018

17VBBI - EXPORT AND IMPORT MANAGEMENT

FINAL ENROLLMENT LIST

S. No.	REG. NO.	NAME OF THE STUDENT	CLASS
1	15UBIC009	DINESH RAM D.S	III B.Sc (B.Che)
2	15UBIC025	MANIKANDAN M	III B.Sc (B.Che)
3	15UBIC034	NAVIN KUMAR G	III B.Sc (B.Che)
4	15UBIC037	PRAVEEN R	III B.Sc (B.Che)
5	15UBIC041	SANJAY A.V	III B.Sc (B.Che)
6	15UBIC042	SANTHOSH G	III B.Sc (B.Che)
7	15UBIC043	SANTHOSH KUMAR S	III B.Sc (B.Che)
8	15UBIC048	SUDHARSHAN G	III B.Sc (B.Che)
9	15UBIC011	ERRAF A	III B.Sc (B.Che)
10	15UBAC008	DHIYANESH C	III BBA (CA)
11	15UCOM066	YUVANESH B	III B.Com
12	16UCSC018	DURAIRAJ D	II B.Com(CS/CA)
13	16UCSC036	MUHAMMED ALAVUDHEEN R	II B.Com(CS/CA)
14	16UCCA031	MAI ARUL R	II B.Com(CA) - A
15	17UCCA020	HARISH S	I B.Com(CA) - A
16	17UCCA036	MANOJKUMAR J	I B.Com(CA) - A
17	17UCCA050	PREM KUMARAN N.M	I B.Com(CA) - A
18	17UCCA085	KEERTHIKANNAN A	I B.Com(CA) - B
19	17UCCA086	KISHORE P	I B.Com(CA) - B
20	17UCCA087	LALITHKISHORE S	I B.Com(CA) - B
21	17UCCA098	NAVEEN KUMAR P.M	I B.Com(CA) - B
22	17UCCA123	SUBASH S	I B.Com(CA) - B
23	17UCCA131	THANGARAJ M	I B.Com(CA) - B
24	17UCOM014	GOKUL G	I B.Com(B&I)
25	17UCBI018	KANISHKAR S.N	I B.Com(B&I)



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ACADEMIC YEAR: 2017- 2018

17VBBI - EXPORT AND IMPORT MANAGEMENT

FINAL ENROLLMENT LIST

S. No.	REG. NO.	NAME OF THE STUDENT	CLASS
26	17UBBA044	PRAVEEN A	I BBA
27	17UBBA038	MURALIDHARAN N	I BBA
28	17UBBA009	BHARATHKUMAR B	I BBA
29	17UCPA043	RAGUVARAN A	I B.Com(PA)
30	17UCPA022	KARUNA S.K	I B.Com(PA)
31	17UBAC006	ASHWIN R A	I BBA (CA)
32	17UBAC007	ASHWIN BALAJI R	I BBA (CA)
33	17UBAC008	BAGYARAJU.U	I BBA (CA)
34	17UBAC009	BOOPEASH K	I BBA (CA)
35	17UBAC010	DEEPIKA S	I BBA (CA)
36	17UBAC011	DHARANI M	I BBA (CA)
37	17UBAC013	DHIVAHAR M	I BBA (CA)
38	17UBAC015	DILIP KUMAR C	I BBA (CA)
39	17UBAC017	GOKUL A	I BBA (CA)
40	17UBAC018	GOKUL T	I BBA (CA)
41	17UBAC021	GOWTHAM B	I BBA (CA)
42	17UBAC022	GOWTHAM R	I BBA (CA)
43	17UBAC023	GOWTHAMAN J	I BBA (CA)
44	17UBAC024	ILANGO VAN B	I BBA (CA)
45	17UBAC026	JAFAR SATHICK N	I BBA (CA)
46	17UBAC027	JOTHEASWER S	I BBA (CA)
47	17UBAC029	KAVI BHARATHI S R	I BBA (CA)
48	17UBAC030	KIRUTHIKA S	I BBA (CA)
49	17UBAC031	LOGITH A	I BBA (CA)
50	17UBAC032	MAHESH KUMAR B	I BBA (CA)



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Dr. N. RAMAN
PRINCIPAL,
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ACADEMIC YEAR: 2017-2018

17VBBI - EXPORT AND IMPORT MANAGEMENT
FINAL ENROLLMENT LIST

S. No.	REG. NO.	NAME OF THE STUDENT	CLASS
51	17UBAC033	MANO RANJITH K	I BBA (CA)
52	17UBAC035	MOHAMED ARFATH .A	I BBA (CA)
53	17UBAC036	MOHAN PRABHU T	I BBA (CA)
54	17UBAC037	NATHIRSHA P	I BBA (CA)
55	17UBAC038	NAVEEN R	I BBA (CA)
56	17UBAC040	NAVEENKUMAR P	I BBA (CA)
57	17UBAC041	NAZNEEN N	I BBA (CA)
58	17UBAC043	PRANESH S	I BBA (CA)
59	17UBAC044	RAGAVAN R	I BBA (CA)
60	17UBAC045	RANJANI PRIYA R	I BBA (CA)
61	17UBAC050	SANJAY S	I BBA (CA)
62	17UBAC052	SATHEESH S	I BBA (CA)
63	17UBAC053	SATHISH D	I BBA (CA)
64	17UBAC054	SHANDEEP V	I BBA (CA)
65	17UBAC056	SHREE VENKAT G	I BBA (CA)
66	17UBAC057	SOUNDARRAJ J	I BBA (CA)
67	17UBAC058	SOWMYA K	I BBA (CA)
68	17UBAC060	SUBASH R	I BBA (CA)
69	17UBAC062	THARUN PRASANTH S	I BBA (CA)
70	17UBAC065	VISHAL SABARISH B S	I BBA (CA)
71	17UBAC066	VISHNU IYAPPAN	I BBA (CA)

C. Kaul
Course Coordinator

m. v. m.
HOD/ Business Administration (CA)

Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM ERODE - 638 107



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ACADEMIC YEAR: 2017- 2018

SCHEDULE FOR THE VALUE ADDED COURSE

17VBBI-EXPORT AND IMPORT MANAGEMENT

S. No.	Date	Time	Topics Covered	Theory Hours
1	10.07.2017	03.20-4.20 pm	Globalization, Meaning and Importance.	1
2	11.07.2017	03.20-4.20 pm	Globalization, Definition and Scope.	1
3	12.07.2017	03.20-4.20 pm	Functions of Export and Import Management.	1
4	13.07.2017	03.20-4.20 pm	Role of Export and Import in Economic Development.	1
5	14.07.2017	03.20-4.20 pm	Legal aspects of Export and Import Trade.	1
6	17.07.2017	03.20-4.20 pm	International Laws and Indian Laws.	1
7	18.07.2017	03.20-4.20 pm	Export and Import (EXIM) Policy.	1
8	19.07.2017	03.20-4.20 pm	Law relating to Packing, Pricing.	1
9	20.07.2017	03.20-4.20 pm	Advertising and Physical Distribution.	1
10	21.07.2017	03.20-4.20 pm	Export and Import Financing.	1
11	31.07.2017	03.20-4.20 pm	Methods of Export Finance.	1
12	01.08.2017	03.20-4.20 pm	Sources of Export Finance.	1
13	02.08.2017	03.20-4.20 pm	Terms of Payments for Export.	1
14	04.08.2017	03.20-4.20 pm	Letter of Credit & Documentary Credit in Export & Import.	1
15	07.08.2017	03.20-4.20 pm	Institutional aids for Export financing.	1
16	08.08.2017	03.20-4.20 pm	RBI, Exim bank.	1
17	09.08.2017	03.20-4.20 pm	ECGC and Commercial banks.	1
18	10.08.2017	03.20-4.20 pm	Export and Import System -E Commerce.	1
19	16.08.2017	03.20-4.20 pm	B2B, B2C -Concepts and Technology.	1
20	17.08.2017	03.20-4.20 pm	B2E, C2B, C2C, B2G -Concepts and Technology.	1
21	18.08.2017	03.20-4.20 pm	Export Pricing.	1
22	21.08.2017	03.20-4.20 pm	Export Packaging.	1




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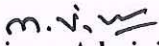
ACADEMIC YEAR: 2017-2018

SCHEDULE FOR THE VALUE ADDED COURSE


17VBBI - EXPORT AND IMPORT MANAGEMENT


S. No.	Date	Time	Topics Covered	Theory Hours
23	22.08.2017	03.20-4.20 pm	Export Marking.	1
24	23.08.2017	03.20-4.20 pm	Labeling.	1
25	24.08.2017	03.20-4.20 pm	Physical distribution in Export.	1
26	05.09.2017	03.20-4.20 pm	INCOTERMS.	1
27	07.09.2017	03.20-4.20 pm	Export Promotion Council (EPC).	1
28	08.09.2017	03.20-4.20 pm	Functions of Councils.	1
29	11.09.2017	03.20-4.20 pm	Commodity Boards.	1
30	12.09.2017	03.20-4.20 pm	Service Institutions.	1
31	13.09.2017	03.20-4.20 pm	Export Promotion and Importance .	1
32	14.09.2017	03.20-4.20 pm	Export Promotion Measures .	1
33	15.09.2017	03.20-4.20 pm	Export Oriented Units (EOU).	1
34	18.09.2017	03.20-4.20 pm	Export Processing Zones (EPZ).	1
35	19.09.2017	03.20-4.20 pm	Export Procedures and IEC code	1
36	20.09.2017	03.20-4.20 pm	Steps for Exporting.	1
37	21.09.2017	03.20-4.20 pm	Pre-shipment Inspection and Quality control.	1
38	22.09.2017	03.20-4.20 pm	Export and Import Documentations and Formats.	1
39	23.09.2017	03.20-4.20 pm	Guidelines for preparing and Documentation	1
40	25.09.2017	03.20-4.20 pm	Master Documents and Commercial Documents.	1
Total				40
Total Hours (Paper I + Paper II)				40
Assessment Date & Time: 11.10.2017 & 12.10.2017; 09.45 AM -12.45 PM				
Type of Assessment: Objective and Descriptive Questions				


Course Coordinator


HOD/ Business Administration (CA)

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17VBBI - EXPORT AND IMPORT MANAGEMENT
ATTENDANCE

S. No.	REG. NO.	NAME	Date										
			10/7/2017	11/7/2017	12/7/2017	13/7/2017	14/7/2017	17/7/2017	18/7/2017	19/7/2017	20/7/2017	21/7/2017	
1	15UBIC009	DINESH RAM D.S	/	/	/	/	/	/	/	/	/	/	
2	15UBIC025	MANIKANDAN M	/	/	/	/	/	/	/	/	/	/	
3	15UBIC034	NAVIN KUMAR G	/	/	/	/	/	/	/	/	/	/	
4	15UBIC037	PRAVEEN R	/	/	/	/	/	/	/	/	/	/	
5	15UBIC041	SANJAY A.V	/	/	/	/	/	/	/	/	/	/	
6	15UBIC042	SANTHOSH G	/	/	/	/	/	/	/	/	/	/	
7	15UBIC043	SANTHOSH KUMAR S	/	/	/	/	/	/	/	/	/	/	
8	15UBIC048	SUDHARSHAN G	/	/	/	/	/	/	/	/	/	/	
9	15UBIC011	ERRAF A	/	/	/	/	/	/	/	/	/	/	
10	15UBAC008	DHIYANESH C	/	/	/	/	/	/	/	/	/	/	
11	15UCOM066	YUVANESH B	/	/	/	/	/	/	/	/	/	/	
12	16UCSC018	DURAIRAJ D	/	/	/	/	/	/	/	/	/	/	
13	16UCSC036	MUHAMMED ALAVUDHEEN R	/	/	/	/	/	/	/	/	/	/	
14	16UCCA031	MAI ARUL R	/	/	/	/	/	/	/	/	/	/	
15	17UCCA020	HARISH S	/	/	/	/	/	/	/	/	/	/	
16	17UCCA036	MANOJKUMAR J	/	/	/	/	/	/	/	/	/	/	
17	17UCCA050	PREM KUMARAN N.M	/	/	/	/	/	/	/	/	/	/	
18	17UCCA085	KEERTHIKANNAN A	/	/	/	/	/	/	/	/	/	/	
19	17UCCA086	KISHORE P	/	/	/	/	/	/	/	/	/	/	
20	17UCCA087	LALITHKISHORE S	/	/	/	/	/	/	/	/	/	/	
21	17UCCA098	NAVEEN KUMAR P.M	/	/	/	/	/	/	/	/	/	/	
22	17UCCA123	SUBASH S	/	/	/	/	/	/	/	/	/	/	
23	17UCCA131	THANGARAJ M	/	/	/	/	/	/	/	/	/	/	
24	17UCOM014	GOKUL G	/	/	/	/	/	/	/	/	/	/	
25	17UCBI018	KANISHKAR S.N	/	/	/	/	/	/	/	/	/	/	



Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

17VBBI - EXPORT AND IMPORT MANAGEMENT
ATTENDANCE

S. No.	REG. NO.	NAME	3:20-4:20	3:20-4:20	3:20-4:20	3:20-4:20	3:20-4:20	3:20-4:20	3:20-4:20	3:20-4:20	3:20-4:20	3:20-4:20
			10/7/2017	11/7/2017	12/7/2017	13/7/2017	14/7/2017	17/7/2017	18/7/2017	19/7/2017	20/7/2017	21/7/2017
26	17UBBA044	PRAVEEN A	/	/	/	/	/	/	/	/	/	/
27	17UBBA038	MURALIDHARAN N	/	/	/	/	/	/	/	/	/	/
28	17UBBA009	BHARATHKUMAR B	/	/	/	/	/	/	/	/	/	/
29	17UCPA043	RAGUVARAN A	/	/	/	/	/	/	/	/	/	/
30	17UCPA022	KARUNA S.K	/	/	/	/	/	/	/	/	/	/
31	17UBAC006	ASHWIN R A	/	/	/	/	/	/	/	/	/	/
32	17UBAC007	ASHWIN BALAJI R	/	/	/	/	/	/	/	/	/	/
33	17UBAC008	BAGYARAJU. U	/	/	/	/	/	/	/	/	/	/
34	17UBAC009	BOOPEASH K	/	/	/	/	/	/	/	/	/	/
35	17UBAC010	DEEPIKA S	/	/	/	/	/	/	/	/	/	/
36	17UBAC011	DHARANI M	/	/	/	/	/	/	/	/	/	/
37	17UBAC013	DHIVAHAR M	/	/	/	/	/	/	/	/	/	/
38	17UBAC015	DILIP KUMAR C	/	/	/	/	/	/	/	/	/	/
39	17UBAC017	GOKUL A	/	/	/	/	/	/	/	/	/	/
40	17UBAC018	GOKUL T	/	/	/	/	/	/	/	/	/	/
41	17UBAC021	GOWTHAM B	/	/	/	/	/	/	/	/	/	/
42	17UBAC022	GOWTHAM R	/	/	/	/	/	/	/	/	/	/
43	17UBAC023	GOWTHAMAN J	/	/	/	/	/	/	/	/	/	/
44	17UBAC024	ILANGO VAN B	/	/	/	/	/	/	/	/	/	/
45	17UBAC026	JAFAR SATHICK N	/	/	/	/	/	/	/	/	/	/
46	17UBAC027	JOTHIASWER S	/	/	/	/	/	/	/	/	/	/
47	17UBAC029	KAVI BHARATHI S R	/	/	/	/	/	/	/	/	/	/
48	17UBAC030	KIRUTHIKA S	/	/	/	/	/	/	/	/	/	/
49	17UBAC031	LOGITH A	/	/	/	/	/	/	/	/	/	/
50	17UBAC032	MAHESH KUMAR B	/	/	/	/	/	/	/	/	/	/



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PRINCIPAL,
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(AUTONOMOUS)
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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

17VBBI - EXPORT AND IMPORT MANAGEMENT

ATTENDANCE

S. No.	REG. NO.	NAME	Date												
			3:20-4:20 10/1/2017	3:20-4:20 11/1/2017	3:20-4:20 12/1/2017	3:20-4:20 18/1/2017	3:20-4:20 14/1/2017	3:20-4:20 17/1/2017	3:20-4:20 18/1/2017	3:20-4:20 19/1/2017	3:20-4:20 20/1/2017	3:20-4:20 21/1/2017			
51	17UBAC033	MANO RANJITH K	/	/	/	/	/	/	/	/	/	/	/	/	/
52	17UBAC035	MOHAMED ARFATH .A	/	/	/	/	a	/	/	/	/	/	/	/	/
53	17UBAC036	MOHAN PRABHU T	/	/	/	/	/	/	/	/	/	/	/	/	/
54	17UBAC037	NATHIRSHA P	/	/	/	/	/	/	/	/	/	/	/	/	/
55	17UBAC038	NAVEEN R	/	/	/	/	/	/	a	/	/	/	/	/	/
56	17UBAC040	NAVEENKUMAR P	/	a	a	/	/	/	/	a	/	/	/	/	/
57	17UBAC041	NAZNEEN N	/	/	/	/	/	/	/	/	/	/	/	/	/
58	17UBAC043	PRANESH S	/	/	/	/	/	/	/	/	/	/	/	/	/
59	17UBAC044	RAGAVAN R	/	/	/	/	/	/	/	/	/	/	/	/	/
60	17UBAC045	RANJANI PRIYA R	/	/	/	/	/	a	/	/	/	/	/	/	/
61	17UBAC050	SANJAY S	/	/	/	/	/	/	/	/	/	/	/	/	/
62	17UBAC052	SATHEESH S	/	/	/	/	/	/	/	/	/	/	/	/	/
63	17UBAC053	SATHISH D	/	/	/	/	/	/	/	/	/	/	/	/	/
64	17UBAC054	SHANDEEP V	/	/	/	/	/	/	/	/	/	/	/	/	/
65	17UBAC056	SHREE VENKAT G	/	/	/	/	/	/	/	/	/	/	/	/	/
66	17UBAC057	SOUNDARRAJ J	/	a	/	a	/	/	/	/	/	/	/	a	/
67	17UBAC058	SOWMYA K	/	/	/	/	/	/	/	/	/	/	/	/	a
68	17UBAC060	SUBASH R	/	/	/	/	/	/	/	/	/	/	/	/	/
69	17UBAC062	THARUN PRASANTH S	/	a	/	/	/	/	/	/	/	/	/	a	/
70	17UBAC065	VISHAL SABARISH B S	/	/	/	/	/	/	/	/	/	/	/	/	/
71	17UBAC066	VISHNU IYAPPAN	/	/	/	/	/	/	a	/	/	/	/	/	/
			CK	CK	GM	KVS	KVS	CK	KVS	GM	CK	GM	CK	GM	GM

GM - Dr.G.Manju Associate Professor/ Business Administration (CA)

CK - Dr.C.Kalamani Assistant Professor/ Business Administration (CA)

KVS - Ms K.V.Shanmugavadivu Assistant Professor/ Business Administration (CA)

Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107

C. Kalamani
Course Coordinator

M. V. Shanmugavadivu
HOD/ Business Administration (CA)
HEAD OF THE DEPARTMENT
DEPARTMENT OF BUSINESS ADMINISTRATION (CA)
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
ERODE - 638 107

Dr. N. Raman
Principal
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107



KONGU ARTS AND SCIENCE COLLEGE

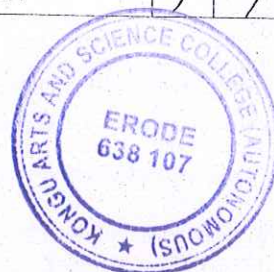
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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

17VBBI - EXPORT AND IMPORT MANAGEMENT
ATTENDANCE

S. No.	REG. NO.	NAME	31/7/2017	01/08/2017	02/8/2017	04/8/2017	07/8/2017	08/8/2017	09/8/2017	10/8/2017	16/8/2017	17/8/2017
			3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20
1	15UBIC009	DINESH RAM D.S	/	/	/	/	/	/	/	/	/	/
2	15UBIC025	MANIKANDAN M	/	/	/	/	/	/	/	/	/	/
3	15UBIC034	NAVIN KUMAR G	/	/	/	/	/	/	/	/	/	/
4	15UBIC037	PRAVEEN R	/	/	/	/	/	/	/	/	/	/
5	15UBIC041	SANJAY A.V	/	/	/	/	/	/	/	/	/	/
6	15UBIC042	SANTHOSH G	/	/	/	/	/	/	/	/	/	/
7	15UBIC043	SANTHOSH KUMAR S	/	/	/	/	/	/	/	/	/	/
8	15UBIC048	SUDHARSHAN G	/	/	/	/	/	/	/	/	/	/
9	15UBIC011	ERRAF A	/	/	/	/	/	/	/	/	/	/
10	15UBAC008	DHIYANESH C	/	/	/	/	/	/	/	/	/	/
11	15UCOM066	YUVANESH B	/	a	/	/	/	/	a	/	/	/
12	16UCSC018	DURAIRAJ D	/	a	/	a	/	/	/	/	a	a
13	16UCSC036	MUHAMMED ALAVUDHEEN R	/	/	/	/	/	/	a	/	/	a
14	16UCCA031	MAI ARUL R	/	/	/	/	/	a	/	/	/	a
15	17UCCA020	HARISH S	/	/	/	/	a	/	a	a	/	/
16	17UCCA036	MANOJKUMAR J	/	/	/	/	/	/	/	/	/	/
17	17UCCA050	PREM KUMARAN N.M	/	/	/	/	/	/	/	/	/	/
18	17UCCA085	KEERTHIKANNAN A	/	/	/	/	/	/	/	/	a	a
19	17UCCA086	KISHORE P	/	/	/	/	/	/	/	/	/	/
20	17UCCA087	LALITHKISHORE S	/	/	/	a	/	/	/	/	a	a
21	17UCCA098	NAVEEN KUMAR P.M	/	/	/	/	/	a	/	/	a	a
22	17UCCA123	SUBASH S	/	/	/	/	/	/	/	/	/	/
23	17UCCA131	THANGARAJ M	/	/	/	/	/	a	/	/	/	/
24	17UCOM014	GOKUL G	/	/	/	/	/	a	/	/	/	/
25	17UCBI018	KANISHKAR S.N	/	/	/	a	/	/	/	/	/	/



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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

17VBBI - EXPORT AND IMPORT MANAGEMENT ATTENDANCE

S. No.	REG. NO.	NAME	31/7/2014	01/8/2014	02/8/2014	04/8/2014	07/8/2014	08/8/2014	09/8/2014	10/8/2014	16/8/2014	17/8/2014
			3.20-4.20	3.00-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.00-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20
26	17UBBA044	PRAVEEN A	/	/	/	/	/	/	/	/	/	/
27	17UBBA038	MURALIDHARAN N	/	/	/	/	/	/	/	/	/	/
28	17UBBA009	BHARATHKUMAR B	/	/	/	/	/	/	/	/	/	a
29	17UCPA043	RAGUVARAN A	/	/	/	a	/	/	/	/	/	/
30	17UCPA022	KARUNA S.K	/	/	a	/	/	/	a	/	/	a
31	17UBAC006	ASHWIN R A	/	a	/	/	/	a	a	/	/	/
32	17UBAC007	ASHWIN BALAJI R	/	/	/	/	/	/	/	/	/	/
33	17UBAC008	BAGYARAJU. U	/	a	a	a	/	/	a	/	/	a
34	17UBAC009	BOOPEASH K	/	/	/	/	/	/	/	/	a	a
35	17UBAC010	DEEPIKA S	/	/	/	/	/	a	/	/	/	/
36	17UBAC011	DHARANI M	/	/	/	/	/	/	/	a	/	a
37	17UBAC013	DHIVAHAR M	/	/	/	a	a	/	/	/	/	/
38	17UBAC015	DILIP KUMAR C	/	/	/	/	/	/	/	/	/	/
39	17UBAC017	GOKUL A	/	a	/	/	/	/	/	/	a	/
40	17UBAC018	GOKUL T	/	/	/	/	/	/	/	/	/	a
41	17UBAC021	GOWTHAM B	/	/	/	a	/	/	/	/	/	/
42	17UBAC022	GOWTHAM R	/	/	a	/	/	a	/	/	/	/
43	17UBAC023	GOWTHAMAN J	/	a	/	/	a	a	a	/	/	a
44	17UBAC024	ILANGO VAN B	/	/	/	/	/	/	/	/	/	a
45	17UBAC026	JAFAR SATHICK N	/	/	/	/	/	/	/	/	/	/
46	17UBAC027	JOTHEASWER S	/	/	/	/	/	/	/	/	/	/
47	17UBAC029	KAVI BHARATHI S R	/	a	a	a	/	a	/	/	/	a
48	17UBAC030	KIRUTHIKA S	/	/	/	/	/	/	/	/	/	/
49	17UBAC031	LOGITH A	/	/	/	/	/	/	/	/	/	/
50	17UBAC032	MAHESH KUMAR B	/	/	/	/	/	/	/	/	/	a



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S. No.	REG. NO.	NAME	31/7/2017	01/8/2017	02/8/2017	04/8/2017	07/8/2017	08/8/2017	09/8/2017	10/8/2017	16/8/2017	17/8/2017
			8.20-4.20	8.20-4.20	8.20-4.20	8.20-4.20	8.20-4.20	8.20-4.20	8.20-4.20	8.20-4.20	8.20-4.20	8.20-4.20
51	17UBAC033	MANO RANJITH K	/	/	/	/	/	/	/	/	/	/
52	17UBAC035	MOHAMED ARFATH .A	a	/	/	/	/	/	/	/	/	/
53	17UBAC036	MOHAN PRABHU T	/	/	/	/	/	a	/	/	/	a
54	17UBAC037	NATHIRSHA P	/	/	/	/	/	/	/	/	/	/
55	17UBAC038	NAVEEN R	/	/	a	a	/	/	/	/	/	/
56	17UBAC040	NAVEENKUMAR P	/	/	/	/	/	a	a	/	/	/
57	17UBAC041	NAZNEEN N	/	a	/	/	/	/	/	/	/	/
58	17UBAC043	PRANESH S	/	/	/	/	/	/	/	/	/	/
59	17UBAC044	RAGAVAN R	/	/	/	a	/	/	/	/	/	/
60	17UBAC045	RANJANI PRIYA R	/	/	/	/	/	/	/	/	/	/
61	17UBAC050	SANJAY S	/	/	/	/	/	a	/	/	/	/
62	17UBAC052	SATHEESH S	a	a	a	a	a	a	/	/	/	/
63	17UBAC053	SATHISH D	/	/	/	a	/	/	/	/	/	/
64	17UBAC054	SHANDEEP V	/	/	/	a	/	/	a	/	/	/
65	17UBAC056	SHREE VENKAT G	/	/	/	/	/	/	/	/	/	/
66	17UBAC057	SOUNDARRAJ J	/	a	a	/	/	/	/	/	/	a
67	17UBAC058	SOWMYA K	/	/	/	/	/	/	/	/	/	/
68	17UBAC060	SUBASH R	/	a	a	a	/	/	/	/	/	/
69	17UBAC062	THARUN PRASANTH S	/	/	a	/	a	a	a	/	a	a
70	17UBAC065	VISHAL SABARISH B S	/	/	/	a	/	/	/	/	/	/
71	17UBAC066	VISHNU IYAPPAN	/	a	a	/	a	/	/	/	/	a
			(H)	ck	ck	ck	ck	ck	ck	ck	ck	ck
			GM	ck	ck	ck	ck	KVS	ck	ck	GM	ck

GM - Dr.G.Manju Associate Professor/ Business Administration (CA)

CK - Dr.C.Kalamani Assistant Professor/ Business Administration (CA)

KVS - Ms K.V.Shanmugavadivu Assistant Professor/ Business Administration (CA)

Dr. N. RAMAN
PRINCIPAL,

KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107

Course Coordinator



HOD/ Business Administration (CA)
HEAD OF THE DEPARTMENT
DEPARTMENT OF BUSINESS ADMINISTRATION (CA)
KONGU ARTS AND SCIENCE COLLEGE,
(AUTONOMOUS)
ERODE - 638 107.

Principal
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE,
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107.



KONGU ARTS AND SCIENCE COLLEGE

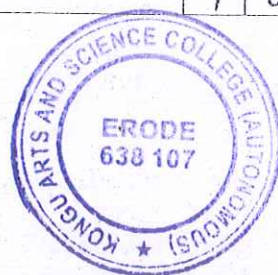
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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

17VBBI - EXPORT AND IMPORT MANAGEMENT
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S. No.	REG. NO.	NAME	3-20-4-20	18/8/2017	3-20-4-20	21/8/2017	3-20-4-20	22/8/2017	3-20-4-20	23/8/2017	3-20-4-20	24/8/2017	3-20-4-20	25/9/2017	3-20-4-20	07/9/2017	3-20-4-20	08/9/2017	3-20-4-20	11/9/2017	3-20-4-20	12/9/2017
1	15UBIC009	DINESH RAM D.S	/	a	/	a	/	/	a	/	/	a	/	/	a	/	/	/	/	/	/	/
2	15UBIC025	MANIKANDAN M	/	a	/	a	/	/	a	/	/	a	/	/	a	/	/	/	/	/	/	/
3	15UBIC034	NAVIN KUMAR G	/	a	/	a	a	/	a	/	/	a	/	/	a	/	/	/	/	/	/	/
4	15UBIC037	PRAVEEN R	/	a	/	a	a	/	a	/	/	a	/	/	a	/	/	/	/	/	/	/
5	15UBIC041	SANJAY A.V	/	a	/	a	a	/	a	/	/	a	/	/	a	/	/	/	/	/	/	/
6	15UBIC042	SANTHOSH G	/	a	/	a	/	/	a	/	/	a	/	/	a	/	/	/	/	/	/	/
7	15UBIC043	SANTHOSH KUMAR S	/	a	/	a	/	/	a	/	/	a	/	/	a	/	/	/	/	/	/	/
8	15UBIC048	SUDHARSHAN G	/	a	/	a	/	/	a	/	/	a	/	/	a	/	/	/	/	/	/	/
9	15UBIC011	ERRAF A	/	a	/	a	/	/	a	/	/	a	/	/	a	/	/	/	/	/	/	/
10	15UBAC008	DHIYANESH C	/	a	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
11	15UCOM066	YUVANESH B	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
12	16UCSC018	DURAIRAJ D	a	/	a	/	a	a	a	a	a	a	a	a	a	a	a	a	a	a	a	a
13	16UCSC036	MUHAMMED ALAVUDHEEN R	a	a	a	/	/	/	a	a	a	a	a	a	a	a	a	a	a	a	a	a
14	16UCCA031	MAI ARUL R	a	a	/	/	/	/	/	a	/	/	/	/	/	/	/	/	/	/	/	/
15	17UCCA020	HARISH S	a	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
16	17UCCA036	MANOJKUMAR J	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
17	17UCCA050	PREM KUMARAN N.M	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
18	17UCCA085	KEERTHIKANNAN A	/	a	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
19	17UCCA086	KISHORE P	a	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
20	17UCCA087	LALITHKISHORE S	/	a	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
21	17UCCA098	NAVEEN KUMAR P.M	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
22	17UCCA123	SUBASH S	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
23	17UCCA131	THANGARAJ M	a	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
24	17UCOM014	GOKUL G	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
25	17UCBI018	KANISHKAR S.N	/	a	a	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/



Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107



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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

17VBBI - EXPORT AND IMPORT MANAGEMENT

ATTENDANCE

S. No.	REG. NO.	NAME	18/8/2017											
			3.20-4.20	4.20-5.20	5.20-6.20	6.20-7.20	7.20-8.20	8.20-9.20	9.20-10.20	10.20-11.20	11.20-12.20	12.20-1.20	1.20-2.20	
26	17UBBA044	PRAVEEN A	/	/	/	/	/	/	/	/	/	/	/	
27	17UBBA038	MURALIDHARAN N	/	/	/	/	/	/	/	/	/	/	/	
28	17UBBA009	BHARATHKUMAR B	a	/	/	/	/	/	/	/	/	/	/	
29	17UCPA043	RAGUVARAN A	a	/	/	/	a	/	/	/	/	/	/	
30	17UCPA022	KARUNA S.K	a	/	/	/	/	/	/	/	/	/	/	
31	17UBAC006	ASHWIN R A	a	/	/	/	/	/	/	/	/	/	/	
32	17UBAC007	ASHWIN BALAJI R	/	/	/	/	/	/	/	/	/	/	/	
33	17UBAC008	BAGYARAJU. U	a	a	a	/	/	/	/	/	/	/	/	
34	17UBAC009	BOOPEASH K	/	a	/	/	/	/	/	/	/	/	/	
35	17UBAC010	DEEPIKA S	/	a	/	/	/	/	/	/	/	/	/	
36	17UBAC011	DHARANI M	/	a	/	/	/	/	/	/	/	/	/	
37	17UBAC013	DHIVAHAR M	a	a	/	/	/	/	/	/	/	/	a	
38	17UBAC015	DILIP KUMAR C	/	/	/	/	/	/	/	/	/	/	/	
39	17UBAC017	GOKUL A	/	a	/	a	a	a	a	/	a	/	/	
40	17UBAC018	GOKUL T	/	a	/	/	a	/	/	/	/	/	/	
41	17UBAC021	GOWTHAM B	/	a	/	/	/	/	/	/	/	/	/	
42	17UBAC022	GOWTHAM R	/	/	/	/	/	/	/	/	/	/	/	
43	17UBAC023	GOWTHAMAN J	a	a	/	/	/	a	/	/	a	/	/	
44	17UBAC024	ILANGO VAN B	a	a	/	/	/	a	/	/	a	/	/	
45	17UBAC026	JAFAR SATHICK N	/	/	/	/	/	/	/	/	/	/	/	
46	17UBAC027	JOTHI EASWERS	/	a	/	/	/	a	/	/	/	/	/	
47	17UBAC029	KAVI BHARATHI S R	a	/	/	/	/	a	/	/	/	/	/	
48	17UBAC030	KIRUTHIKA S	/	/	/	/	/	/	/	/	a	a	/	
49	17UBAC031	LOGITH A	/	/	/	/	/	/	/	/	a	/	/	
50	17UBAC032	MAHESH KUMAR B	/	/	/	/	a	/	/	/	/	/	/	



Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107



KONGU ARTS AND SCIENCE COLLEGE

(An Autonomous Institution, Affiliated to Bharathiar University, Coimbatore)

ERODE - 638 107

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17VBBI - EXPORT AND IMPORT MANAGEMENT

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			3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20
51	17UBAC033	MANO RANJITH K	/	/	/	/	/	/	/	/	/	/
52	17UBAC035	MOHAMED ARFATH .A	/	/	/	/	/	/	/	/	/	/
53	17UBAC036	MOHAN PRABHU T	a	/	a	/	a	a	a	a	a	/
54	17UBAC037	NATHIRSHA P	/	/	/	/	/	/	/	/	/	a
55	17UBAC038	NAVEEN R	/	/	/	/	/	a	a	a	a	a
56	17UBAC040	NAVEENKUMAR P	/	/	/	/	/	/	a	a	/	/
57	17UBAC041	NAZNEEN N	/	/	/	/	/	/	/	/	/	/
58	17UBAC043	PRANESH S	/	/	/	/	/	/	/	/	/	/
59	17UBAC044	RAGAVAN R	a	/	/	/	/	a	/	/	/	/
60	17UBAC045	RANJANI PRIYA R	/	/	/	/	/	/	/	/	a	/
61	17UBAC050	SANJAY S	/	/	/	/	/	/	/	/	/	a
62	17UBAC052	SATHEESH S	/	/	a	/	/	/	/	/	/	/
63	17UBAC053	SATHISH D	/	/	/	/	/	/	/	/	a	/
64	17UBAC054	SHANDEEP V	/	/	/	/	/	/	/	/	/	/
65	17UBAC056	SHREE VENKAT G	a	a	/	/	/	a	a	/	a	/
66	17UBAC057	SOUNDARRAJ J	/	a	/	/	/	a	/	/	/	/
67	17UBAC058	SOWMYA K	/	/	/	/	/	/	/	/	/	/
68	17UBAC060	SUBASH R	a	a	/	/	/	/	/	a	/	/
69	17UBAC062	THARUN PRASANTH S	a	/	/	/	/	a	/	/	/	/
70	17UBAC065	VISHAL SABARISH B S	a	a	/	/	/	a	a	a	a	/
71	17UBAC066	VISHNU IYAPPAN	a	a	/	/	/	a	/	/	/	a
			CK	GM	KVS	KVS	CK	CK	KVS	GM	CK	GM

GM - Dr.G.Manju Associate Professor/ Business Administration (CA)

CK - Dr.C.Kalamani Assistant Professor/ Business Administration (CA)

KVS - Ms K.V.Shanmugavadiyil Assistant Professor/ Business Administration (CA)

Dr. N. RAMAN

PRINCIPAL,

KONGU ARTS AND SCIENCE COLLEGE

(AUTONOMOUS)

NANJANAPURAM, ERODE - 638 107



Course Coordinator

ERODE
638 107

HOD/ Business Administration (CA)

HEAD OF THE DEPARTMENT

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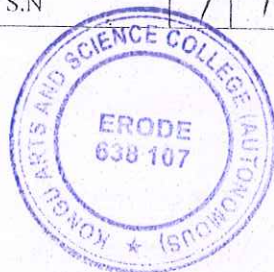
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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

17VBBI - EXPORT AND IMPORT MANAGEMENT ATTENDANCE

S. No.	REG. NO.	NAME.	13/9/2017	14/9/2017	15/9/2017	18/9/2017	19/9/2017	20/9/2017	21/9/2017	22/9/2017	23/9/2017	25/9/2017
			3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20	3.20-4.20
1	15UBIC009	DINESH RAM D.S	/	/	/	a	a	a	/	/	a	a
2	15UBIC025	MANIKANDAN M	/	/	/	/	/	a	/	/	/	/
3	15UBIC034	NAVIN KUMAR G	a	/	/	/	a	a	/	/	a	/
4	15UBIC037	PRAVEEN R	/	/	/	/	/	a	/	/	/	/
5	15UBIC041	SANJAY A.V	/	/	/	/	/	a	/	/	/	/
6	15UBIC042	SANTHOSH G	a	/	/	a	a	a	/	/	/	/
7	15UBIC043	SANTHOSH KUMAR S	a	/	/	a	/	a	/	/	/	/
8	15UBIC048	SUDHARSHAN G	a	/	/	/	/	a	/	/	/	/
9	15UBIC011	ERRAF A	a	/	/	a	a	a	/	/	/	/
10	15UBAC008	DHIYANESH C	/	/	/	/	/	/	/	/	/	/
11	15UCOM066	YUVANESH B	/	/	/	/	/	/	/	/	/	/
12	16UCSC018	DURAIRAJ D	/	/	/	a	a	a	a	/	/	/
13	16UCSC036	MUHAMMED ALAVUDHEEN R	/	/	/	a	a	a	a	/	a	a
14	16UCCA031	MAI ARUL R	/	/	/	/	/	/	/	/	/	/
15	17UCCA020	HARISH S	/	/	/	/	/	/	/	/	/	/
16	17UCCA036	MANOJKUMAR J	/	/	/	/	/	/	/	/	/	/
17	17UCCA050	PREM KUMARAN N.M	a	/	/	/	/	/	/	/	/	/
18	17UCCA085	KEERTHIKANNAN A	/	a	/	a	a	/	/	a	a	/
19	17UCCA086	KISHORE P	a	a	/	a	a	/	/	a	/	/
20	17UCCA087	LALITHKISHORE S	a	a	/	/	/	a	a	/	a	a
21	17UCCA098	NAVEEN KUMAR P.M	/	/	/	/	/	/	/	/	/	/
22	17UCCA123	SUBASH S	/	/	/	/	/	/	/	/	/	/
23	17UCCA131	THANGARAJ M	/	a	/	/	/	a	a	/	/	/
24	17UCOM014	GOKUL G	/	/	/	/	/	/	/	/	/	/
25	17UCBI018	KANISHKAR S.N	/	/	/	/	/	/	a	/	/	/



Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107



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17VBBI - EXPORT AND IMPORT MANAGEMENT
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S. No.	REG. NO.	NAME	Date									
			13/9/2017	14/9/2017	15/9/2017	18/9/2017	19/9/2017	20/9/2017	21/9/2017	22/9/2017	23/9/2017	25/9/2017
26	17UBBA044	PRAVEEN A	a	/	a	/	a	a	/	/	a	/
27	17UBBA038	MURALIDHARAN N	/	a	/	/	/	/	/	/	/	/
28	17UBBA009	BHARATHKUMAR B	/	a	/	/	/	a	a	/	/	/
29	17UCPA043	RAGUVARAN A	/	/	/	/	a	a	a	/	/	/
30	17UCPA022	KARUNA S.K	/	/	/	/	/	/	a	a	/	/
31	17UBAC006	ASHWIN R A	/	/	/	/	/	/	/	/	/	/
32	17UBAC007	ASHWIN BALAJI R	/	/	/	/	/	/	/	/	/	/
33	17UBAC008	BAGYARAJU. U	/	/	/	/	/	/	/	/	/	/
34	17UBAC009	BOOPEASH K	/	/	/	/	/	/	/	/	/	/
35	17UBAC010	DEEPIKA S	/	/	/	/	/	/	/	/	/	/
36	17UBAC011	DHARANI M	/	/	/	/	/	/	/	a	/	/
37	17UBAC013	DHIVAHAR M	/	/	/	/	/	/	/	/	/	a
38	17UBAC015	DILIP KUMAR C	/	/	/	/	/	/	/	a	/	/
39	17UBAC017	GOKUL A	/	/	/	/	/	/	/	a	a	a
40	17UBAC018	GOKUL T	/	/	/	/	/	/	/	a	a	a
41	17UBAC021	GOWTHAM B	/	/	/	/	/	/	/	/	/	/
42	17UBAC022	GOWTHAM R	/	/	/	/	/	/	/	/	/	/
43	17UBAC023	GOWTHAMAN J	/	/	/	/	/	/	/	a	a	/
44	17UBAC024	ILANGO VAN B	/	/	/	/	/	/	/	/	/	/
45	17UBAC026	JAFAR SATHICK N	/	/	/	/	/	a	/	/	a	/
46	17UBAC027	JOTHEASWER S	/	/	/	/	/	/	/	/	/	/
47	17UBAC029	KAVI BHARATHI S R	/	/	/	/	/	/	/	a	/	/
48	17UBAC030	KIRUTHIKA S	a	a	a	a	a	a	/	/	/	/
49	17UBAC031	LOGITH A	/	/	/	/	/	/	/	/	/	/
50	17UBAC032	MAHESH KUMAR B	/	/	/	/	/	/	/	a	a	/



Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107



KONGU ARTS AND SCIENCE COLLEGE

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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

17VBBI - EXPORT AND IMPORT MANAGEMENT

ATTENDANCE

S. No.	REG. NO.	NAME	13/9/2017	14/9/2017	15/9/2017	18/9/2017	19/9/2017	20/9/2017	21/9/2017	22/9/2017	23/9/2017	25/9/2017
			3-20-4-20	3-20-4-20	3-20-4-20	3-20-4-20	3-20-4-20	3-20-4-20	3-20-4-20	3-20-4-20	3-20-4-20	3-20-4-20
51	17UBAC033	MANO RANJITH K	/	/	/	/	/	/	/	/	/	/
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56	17UBAC040	NAVEENKUMAR P	/	/	/	/	/	/	/	/	/	/
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61	17UBAC050	SANJAY S	/	/	/	/	/	/	/	/	/	/
62	17UBAC052	SATHEESH S	/	/	/	/	/	/	/	/	/	/
63	17UBAC053	SATHISH D	/	/	/	/	/	/	/	/	/	/
64	17UBAC054	SHANDEEP V	/	/	/	/	/	/	/	/	/	/
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67	17UBAC058	SOWMYA K	/	/	/	/	/	/	/	/	/	/
68	17UBAC060	SUBASH R	/	/	/	/	/	/	/	/	/	/
69	17UBAC062	THARUN PRASANTH S	/	/	/	/	/	/	/	/	/	/
70	17UBAC065	VISHAL SABARISH B S	/	/	/	/	/	/	/	/	/	/
71	17UBAC066	VISHNU IYAPPAN	/	/	/	/	/	/	/	/	/	/

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DR. N. RAMAN
 PRINCIPAL,
 KONGU ARTS AND SCIENCE COLLEGE
 (AUTONOMOUS)
 NANJANAPURAM, ERODE - 638 107

Course Coordinator

HOD/ Business Administration (CA)
HEAD OF THE DEPARTMENT
 DEPARTMENT OF BUSINESS ADMINISTRATION (CA)
 KONGU ARTS AND SCIENCE COLLEGE,
 (AUTONOMOUS)
 ERODE - 638 107.,

Principal
 PRINCIPAL,
 KONGU ARTS AND SCIENCE COLLEGE
 (AUTONOMOUS)
 NANJANAPURAM, ERODE - 638 107.



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(An Autonomous Institution, Affiliated to Bharathiar University, Coimbatore)

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DEPARTMENT OF BUSINESS ADMINISTRATION (CA)

17VBBE1 - EXPORT AND IMPORT MANAGEMENT

QUESTION PAPER

KONGU ARTS AND SCIENCE COLLEGE, ERODE-638 107.

(AUTONOMOUS)

KASC ACADEMY OF EXCELLENCE

DEPARTMENT OF BUSINESS ADMINISTRATION WITH COMPUTER APPLICATIONS

VALUE ADDED COURSE ON

EXPORT AND IMPORT MANAGEMENT

June to October - 2017

Time: 3 Hrs

PAPER-I FUNCTIONS OF EXPORT AND IMPORT

Max.Marks:100

Section - A

(25 X 1=25)

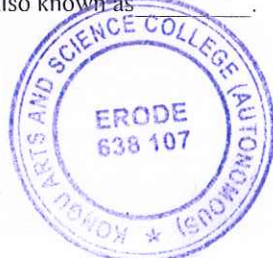
Answer ALL the Questions

I. Choose the Correct Answer

- Export Performance Guarantee is provided by ECGC. It is a type of:-
a) Bank guarantee b) Performance guarantee c) Export guarantee d) Financial guarantee
- Handbook of Procedures (Volume I) of Foreign Trade Policy shall remain in force up to:-
a) 31st August, 2009 b) 31st March, 2009 c) 1st December, 2009 d) 31st December, 2009
- _____ tells the buyer exactly where the product comes from.
a) Marking b) Labeling c) Pricing d) Packaging
- _____ includes cost of labour like wages which are directly related to the production of a product.
a) Direct labour cost b) Direct material cost c) Direct expenses d) Indirect cost
- EXIM Bank was established in the year _____.
a) 1980 b) 1990 c) 1982 d) 1970
- Documentary credit means _____.
a) Make payment to the buyer b) Make payment to the seller c) Banker d) Intermediator
- The purpose of export is only _____.
a) To increase the sales b) To enlarge the business c) To increase the profit d) To increase all
- _____ is a collection of sum due from a buyer by a banker against delivery of certain documents.
a) Documentary credit b) Documentary collection c) Operating credit d) Financial credit
- Export is the way of enter into _____.
a) Inter- market b) Intra- market c) International market d) Domestic market
- The packing and marking should be of recommended standards or as per specifications laid down by the buyer. In case of dangerous goods, packing instructions are also given by:-
a) Shipping agents b) Shipping companies c) Export promotion council d) Customs authority

II. Fill in the blanks

- The shipping bill, passed by the export department, has to be presented to the _____ for permission to bring in the cargo for export.
- _____ means managing the exports of a country in a scientific manner.
- _____ helps in preventing false impressions of the real origin of the goods.
- Export and Import finance means _____.
- Letter of credit is also known as _____.



al
Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
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III. Say True or False

16. Institutional credit is extended to foreign buyers instead of exporters. The buyers credit is extended, usually to the buyers of capital goods.
17. A category of supply of goods is called deemed exports.
18. The marine products export development authority act is implemented in the year 1950.
19. International finance is one of the major components of international market integration.
20. Exim bank is one of the export oriented financial institution.

IV. Match the Following

- | | |
|---------------------|-----------------|
| 21. Packing | - Labeling |
| 22. Precious Metals | - Process |
| 23. Export | - Globalization |
| 24. Packaging | - Hall mark |
| 25. Export marking | - Sealed |

Section - B


(5 X 15=75)

Answer ALL the Questions

26. a) What are the importance of Globalisation? [Or]
b) Write an essay scope of Export Management.
27. a) What are legal aspects of Import and Export trade? [Or]
b) Explain the information to be included in the shipping marks.
28. a) Explain the factors influencing the Export pricing. [Or]
b) Discuss the methods of Export financing.
29. a) Discuss the institutional aids for Export financing. [Or]
b) What are the role of EXIM bank in Export and Import trade?
30. a) Explain the advantages and disadvantages of Export. [Or]
b) Discuss about Export and Import system.

All the Best - Page 1 of 1




Dr. N. RAMAN
PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
(AUTONOMOUS)
NANJANAPURAM, ERODE - 638 107.



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DEPARTMENT OF BUSINESS ADMINISTRATION WITH COMPUTER APPLICATIONS

VALUE ADDED COURSE ON

EXPORT AND IMPORT MANAGEMENT

June to October - 2017

Time: 3 Hrs

PAPER-II EXPORT PROCEDURES AND DOCUMENTATION

Max.Marks: 100

Section - A

(25 X 1=25)

Answer ALL the Questions

I. Choose the Correct Answer

1. Bill of lading is prepared by _____ after receipt of Mate's Receipt.
a. Shipping company b. Importer c. Banker d. CHA
2. The fee for an application for revalidation of an import license is:-
a. Rs. 1000/- b. Rs. 500/- c. Rs. 200/- d. Depends on the value of the import license
3. _____ document is required to receive the goods from the forwarder.
a. Shipping Order b. Performa invoice c. Bill of lading (B/L) Copy d. Packing list
4. The list which denotes the number of items and details of goods is called _____.
a. Packing List b. Product list c. Assortment list d. Price list
5. EPZ refers to _____.
a. Export Product Zones b. Export Processing Zones c. Export Promotional Zones d. Export per Zones
6. The Pre-shipment export document in Export are _____.
a. Invoice & auxiliary b. Customs & shipping c. Commercial & regulatory d. Performa document
7. In case the packing is not export worthy or if some damage is observed to the packing, a remark is passed and captain issues a:-
a. Defective Mate Receipt b. Damaged Mate Receipt c. Conditional Mate Receipt d. Dirty Mate Receipt
8. The Exporter indicates which currency while preparing the proforma invoice is called _____.
a. Home currency b. Foreign currency c. Fluctuation currency d. Deficit currency
9. The term consignee refers to the _____.
a. Forwarder b. Exporter c. Importer d. Agent
10. Bill of lading is prepared by _____ after receipt of Mate's Receipt.
a. Shipping company b. Importer c. Banker d. CHA


II. Fill in the blanks

11. While dealing with foreign suppliers _____ may cause a problem.
12. The two types of documents are needed to export the goods are _____.
13. The Country of Origin denotes _____.
14. The goods packed in the mixed sizes in the packing is called _____.
15. The EOU stands for _____.

III. Say True or False

16. The insurance is required to ship the export goods.
17. The Forwarder is transferring the goods to another forwarder.
18. The IEC code is need for exports the goods.
19. The Size of the Regulatory document is 34.5 x 21.5 cm.
20. The bill of exchange is very most required document to receive the goods.




Dr. N. RAMAN
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IV. Match the Following

21. Packing list - Transport
22. Export promotion - AR4/4A forms
23. Exporter Advantage - More profit
24. Regulatory Document - Trade fair
25. Delivery - Details of product

Section - B

(5 X 15=75)

Answer ALL the Questions

26. a) Discuss the physical distribution in Export. [Or]
b) Explain the types of Export Promotion Council in India.
27. a) What are the functions of Commodity Boards? [Or]
b) What are the types of Commodity Boards in India?
28. a) Write the importance of Export Promotion. [Or]
b) Explain the measures to improve the Export promotion.
29. a) What are the steps and procedure for Exporting? [Or]
b) Elaborate the steps for Exporting.
30. a) Classify the types of Export documentation required for Exporting. [Or]
b) Explain the quality control for Exporting goods.

All the Best - Page 1 of 1



Dr.
Dr. N. RAMAN
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17VBBI - EXPORT AND IMPORT MANAGEMENT

MARK STATEMENT

S. NO.	REG. NO.	THEORY - I	THEORY - II	AVERAGE	RESULT	GRADE
1	15UBIC009	61	43	PASS	52	B
2	15UBIC025	62	54	PASS	58	B
3	15UBIC034	48	53	PASS	51	B
4	15UBIC037	47	54	PASS	51	B
5	15UBIC041	51	58	PASS	55	B
6	15UBIC042	43	51	PASS	47	C
7	15UBIC043	52	52	PASS	52	B
8	15UBIC048	62	62	PASS	62	B+
9	15UBIC011	54	60	PASS	57	B
10	15UBAC008	52	50	PASS	51	B
11	15UCOM066	40	48	PASS	44	C
12	16UCSC018	50	50	PASS	50	B
13	16UCSC036	41	45	PASS	43	C
14	16UCCA031	40	40	PASS	40	C
15	17UCCA020	45	43	PASS	44	C
16	17UCCA036	40	50	PASS	45	C
17	17UCCA050	54	52	PASS	53	B
18	17UCCA085	40	40	PASS	40	C
19	17UCCA086	48	51	PASS	50	B
20	17UCCA087	78	70	PASS	74	A
21	17UCCA098	42	40	PASS	41	C
22	17UCCA123	45	43	PASS	44	C
23	17UCCA131	40	45	PASS	43	C
24	17UCOM014	41	42	PASS	42	C
25	17UCBI018	41	40	PASS	41	C




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MARK STATEMENT

S. NO.	REG. NO.	THEORY - I	THEORY - II	AVERAGE	RESULT	GRADE
26	17UBBA044	40	42	PASS	41	C
27	17UBBA038	51	42	PASS	47	C
28	17UBBA009	56	43	PASS	50	B
29	17UCPA043	62	57	PASS	60	B+
30	17UCPA022	60	67	PASS	64	B+
31	17UBAC006	48	42	PASS	45	C
32	17UBAC007	61	50	PASS	56	B
33	17UBAC008	40	42	PASS	41	C
34	17UBAC009	57	50	PASS	54	B
35	17UBAC010	43	43	PASS	43	C
36	17UBAC011	40	40	PASS	40	C
37	17UBAC013	50	40	PASS	45	C
38	17UBAC015	40	46	PASS	43	C
39	17UBAC017	44	46	PASS	45	C
40	17UBAC018	40	47	PASS	44	C
41	17UBAC021	41	44	PASS	43	C
42	17UBAC022	48	47	PASS	48	C
43	17UBAC023	40	41	PASS	41	C
44	17UBAC024	40	40	PASS	40	C
45	17UBAC026	49	50	PASS	50	B
46	17UBAC027	40	41	PASS	41	C
47	17UBAC029	52	47	PASS	50	B
48	17UBAC030	50	45	PASS	48	C
49	17UBAC031	56	52	PASS	54	B
50	17UBAC032	40	40	PASS	40	C



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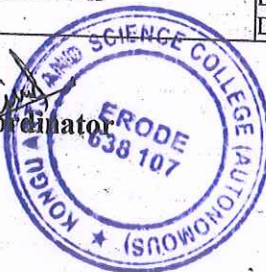
MARK STATEMENT

S. NO.	REG. NO.	THEORY - I	THEORY - II	AVERAGE	RESULT	GRADE
51	17UBAC033	50	46	PASS	48	C
52	17UBAC035	40	42	PASS	41	C
53	17UBAC036	A	A	A	A	A
54	17UBAC037	65	47	PASS	56	B
55	17UBAC038	47	44	PASS	46	C
56	17UBAC040	48	40	PASS	44	C
57	17UBAC041	50	40	PASS	45	C
58	17UBAC043	52	47	PASS	50	B
59	17UBAC044	53	43	PASS	48	C
60	17UBAC045	66	54	PASS	60	B+
61	17UBAC050	40	40	PASS	40	C
62	17UBAC052	45	46	PASS	46	C
63	17UBAC053	41	41	PASS	41	C
64	17UBAC054	50	45	PASS	48	C
65	17UBAC056	44	40	PASS	42	C
66	17UBAC057	47	43	PASS	45	C
67	17UBAC058	55	44	PASS	50	B
68	17UBAC060	40	40	PASS	40	C
69	17UBAC062	41	43	PASS	42	C
70	17UBAC065	40	40	PASS	40	C
71	17UBAC066	43	40	PASS	42	C
90-100	A++ - Outstanding			60-69	B+ - Good	
80-89	A+ - Excellent			50-59	B - Average	
70-79	A - Very Good			40-49	C - Satisfactory	

SUBJECT DETAILS

CODE	SUBJECT	MAX.MARKS
THEORY-I	FUNCTIONS OF EXPORT AND IMPORT	100
THEORY-II	EXPORT & IMPORT PROCEDURES & DOCUMENTATION	100

Course Coordinator



HOD/ Business Administration (CA)
 HEAD OF THE DEPARTMENT
 DEPARTMENT OF BUSINESS ADMINISTRATION (CA)
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D. N. RAMAN
 PRINCIPAL,
 KONGU ARTS AND SCIENCE COLLEGE
 (AUTONOMOUS)
 NANJANAPURAM, ERODE - 638 107.



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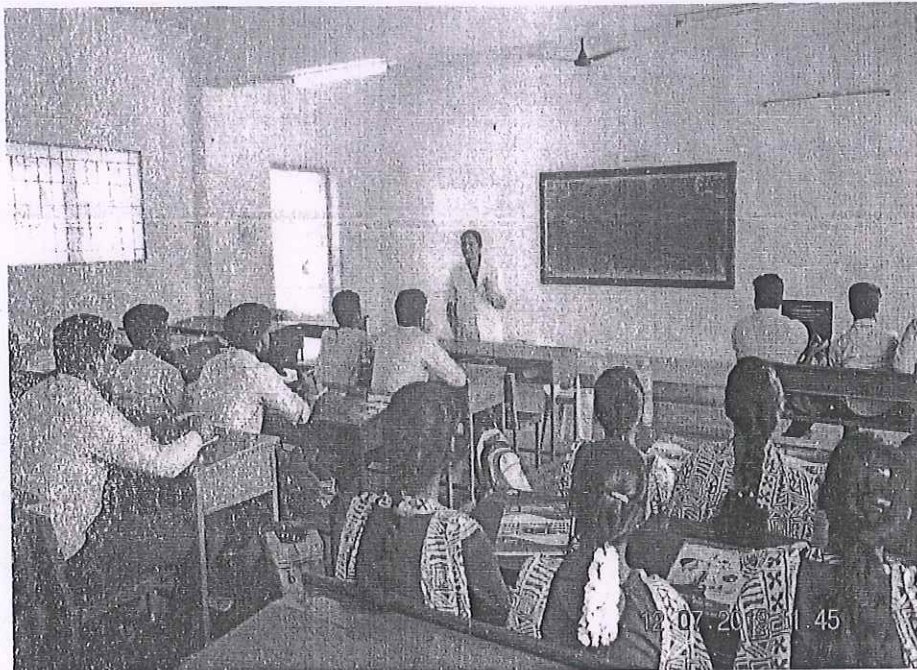
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PHOTOGRAPH




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STUDENTS FEEDBACK

Name of the Student	
Register Number	
Department	
Year	

Parameters	Yes	No	
The Course content was in line with my expectations	Yes	No	
General content of the Course	Excellent	Good	Average
The Course provided additional knowledge and skill	Yes	No	
Well-designed Practical sessions	Yes	No	
Schedule of the classes and other relevant details have been informed promptly	Yes	No	
Course materials provided were useful	Yes	No	
Provides scope for self-employment and fulfills the industrial needs	Yes	No	

Student Signature



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STUDENTS FEEDBACK

Name of the Student	G. SANTHOSH
Register Number	15UB1C042
Department	BBA [CA]
Year	2017 - 2018

Parameters	Yes ✓	No	
The Course content was in line with my expectations	Yes ✓	No	
General content of the Course	Excellent ✓	Good	Average
The Course provided additional knowledge and skill	Yes ✓	No	
Well-designed Practical sessions	Yes ✓	No	
Schedule of the classes and other relevant details have been informed promptly	Yes ✓	No	
Course materials provided were useful	Yes ✓	No	
Provides scope for self-employment and fulfills the industrial needs	Yes ✓	No	

G. Santhosh
Student Signature



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PRINCIPAL,
KONGU ARTS AND SCIENCE COLLEGE
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17VBBEI - EXPORT AND IMPORT MANAGEMENT

STUDENTS FEEDBACK

Name of the Student	R. NAVEEN
Register Number	17UBACO38
Department	BBA(LA)
Year	2017-2018

Parameters	Yes ✓	No	
The Course content was in line with my expectations	Yes ✓	No	
General content of the Course	Excellent ✓	Good	Average
The Course provided additional knowledge and skill	Yes ✓	No	
Well-designed Practical sessions	Yes ✓	No	
Schedule of the classes and other relevant details have been informed promptly	Yes ✓	No	
Course materials provided were useful	Yes ✓	No	
Provides scope for self-employment and fulfills the industrial needs	Yes ✓	No	

R. Naveen
Student Signature



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PRINCIPAL,
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for the successful completion of the Certificate Course in
EXPORT AND IMPORT MANAGEMENT

with B Grade conducted by the

Department of Business Administration with Computer Applications
during the Academic Year 2017 - 2018



C. Kalyan
Course Coordinator

Dr. Jayaram
Convenor
Academy of Excellence

Dr. N. Ramana
Principal

Dr. N. Ramana
Correspondent

90 - 100 : A++ - Outstanding
80 - 89 : A+ - Excellent

70 - 79 : A - Very Good
60 - 69 : B+ - Good

50 - 59 : B - Average
40 - 49 : C - Satisfactory



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